



Washington DC Metro Area Chapter Roundtable Discussion

Tuesday, March 20, 2007

Special Roundtable for Consultants, Sole Practitioners and Independent Contractors

What Worked for You?? Ask an Expert and Peer Networking

Come and join your peers for a special gathering of consultants and independent contractors that will focus on the mechanics of going out on your own. Participants will have an opportunity to discuss such issues as:

- Setting up a business – do you incorporate or not?
- Financial management – what are the tax implications of being in business for yourself?
- Regulations and registration requirements – what are the requirements in DC, MD and VA?
- Insurance – how do you secure coverage when you're on your own?
- Operational issues – what have your colleagues done regarding office space, using staff, establishing strategic partnerships, marketing and advertising?
- Continuing education – how can AFP/DC support your own training and professional development?

Hear ideas from professionals who've gone down that road already and have some insights to share. Experts will be on hand to provide specific advice on key issues that affect small businesses, sole practitioners and independent consultants.

The conversation will be facilitated, but the bulk of the program will be devoted to sharing ideas and experiences. This program will also be appropriate for professionals who are thinking about going out on their own. It will be a tremendous opportunity to establish valuable relationships with peer professionals in a collegial atmosphere.

Guest Experts: Art Auerbach, CPA with Goodman and Company, LLP and James M. Goldberg, Goldberg & Associates, PLLC

This will be AFP/DC's first ever educational gathering of consultants, so don't miss out.

Reservations:

- RSVP via email with subject line "RSVP for Roundtable" at info@afpdc.org by Friday, March 16, 2007. Please include your contact information.
- Limit 40 attendees per session.
- If you cannot attend, please cancel your reservation at least 24 hours in advance.
- **Roundtable discussions are free and open to AFP/DC members only.**

Date: Tuesday, March 20, 2007
Place: Points of Lights Foundation
1400 I Street, NW, Suite 900 (McPherson Square, 14th Street Exit, Blue/Orange Line)
Washington, DC 20005
Time: 5:00 p.m. – 6:30 p.m.

Sponsorship available for the Roundtable Series. Contact the Chapter to learn more.

Association of Fundraising Professionals/Washington DC Metro Area Chapter
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